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Brian Tracy, one of the top professional speakers and sales trainers in the world today, found that his most important breakthrough in selling was the discovery that it is the "Psychology of Selling" that is more important than the techniques and methods of selling.

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Brian Tracy is one of America's leading authorities on human potential, personal effectiveness and sales. The head of two companies, he has consulted with more than 500 corporations worldwide. He has had successful careers in sales and marketing, real estate development, importation, disturbution, and management consulting. His extensive knowledge in these areas has led to the creation several books and numerous bestselling audio cassette programs, including The Psychology of Achievement and ...

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Brian Tracy's Psychology of Achievement provided me the resources to not only achieve great things, but to rise to the top of the company. His influence is still making a difference in my life today. By Derek Antoncich "The ION Factor" (Newcastle, NSW, Australia) Thank You, Brian!

The New Psychology of Achievement by Brian Tracy

About Brian Tracy — Brian is recognized as the top sales training and personal success authority in the world today. He has authored more than 60 books and has produced more than 500 audio and video learning programs on sales, management, business success and personal development, including worldwide bestseller The Psychology of Achievement.

The Psychology of Time Management - Brian Tracy

Brian Tracy (born January 5, 1944) is a Canadian-American motivational public speaker and self-development author. He is the author of over eighty books that have been translated into dozens of languages. His popular books are Earn What You're Really Worth, Eat That Frog!, No Excuses! The Power of Self-Discipline and The Psychology of Achievement.

Brian Tracy - Wikipedia

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Why I'm "Reinventing Black Friday" | Brian Tracy

Brian Tracy is a Canadian-born American motivational public speaker and self-development author. He is the author of over 70 books. His popular books are Earn What You're Really Worth, Eat That Frog and The Psychology of Achievement. Brian shares his top ten rules for success.

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