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## Enterprise planning system - Wikipedia

Sales and operations planning (S&OP) is an integrated

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business management process through which the executive/leadership team continually achieves focus, alignment and synchronization among all functions of the organization.

## Sales and operations planning - Wikipedia

Sales and operations planning (S&OP) is a popular process that aligns a company ' s diverse functions while balancing supply and demand. S&OP gives executives a comprehensive overview of the business so they can grasp where it stands (in all its complexity).

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