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If 10 of her friends helped to advertise her launch and she gave each of them a million dollars, everyone walked away set for the 4th quarter of 2020 and the beginning of 2021. We won't hear from any of them until march 2021 and Amy's team will be the one's running that Facebook group and dripping out the content of her course while she chills on a beach with her family and guru friends.

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In Million Dollar Launch, bestselling author and superstar consultant Alan Weiss shows you how to get your business up and running! Step by step, Weiss reveals how to create a revenue-producing practice quickly and successfully while funds last and while support systems remain passionate. This is an indispensable guide to those ...

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I made a million dollars in one day, over one launch, and I'm going to break it all down for you today. I wanted this launch to be the biggest one yet, especially because of the pandemic and the various fears that people have about their ability to make money, and I knew that getting to this goal was going to turn your fears around and prove that it's totally possible for you too.

[Ep #76: Million Dollar Launch - Stacey Boehman](#)

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But the truth is, a million-dollar launch applies to you more than you might think. After nearly three years online, I've launched or helped launch everything from \$27 eBooks to WordPress plugins and themes to membership sites. Despite the specific configuration of the moving parts, the basic elements are always the same.

[10 Lessons from My First Million Dollar Launch - Copyblogger](#)

Million Dollar Launch How to kickstart a business in 90 days. Alan has distilled all of his work on business launches to the essentials needed for an accelerated, unimaginable, 90-day successful startup. In other words, how you can start generating money within 90 days.

[Million Dollar Launch - Alan Weiss, PhD](#)

How a mum-of-two, 38, narrowly avoided bankruptcy by launching a multi-million dollar 'miracle' skincare empire that now sells 10,000 products a WEEK Felicity Evans is the founder of booming ...

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[Million Dollar Launch - Alan Weiss - 9780071826341...](#)

Sisters behind a multi-million-dollar beach business launch a new \$44 towel that REPELS sand - and shoppers say it will 'transform' your days by the sea forever.

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[Weiss is] one of the most highly respected independent consultants in the country. [New York Post If you're an aspiring entrepreneur, you've come to the right place. In Million Dollar Launch, bestselling author and superstar consultant Alan Weiss shows you how to get your business up and running! Step by step, Weiss reveals how to create a revenue-producing practice quickly and successfully while funds last and while support systems remain passionate. This is an indispensable guide to those critical first 90 days. Alan Weiss is the bestselling author of Million Dollar Consulting. He belongs to the Professional Speaker Hall of Fame and is the recipient of the National Speakers Association Council of Peers Award for Excellence, representing the top 1 percent of professional speakers in the world.

Discover how to launch a profitable online course from scratch In Million Dollar Micro Business: How To Turn Your Expertise Into A Digital Online Course, entrepreneur and author Tina Tower delivers a new and smarter way to do business that avoids huge overheads and large capital investments. Fueled by recent innovations in technology and shifts in consumer behavior, the accomplished author shows you a new way to have a big impact with few resources. You'll learn how to create a digital course based on expertise you've gained through your life, business, academic work, and career. The book is a practical and tangible guide to getting started and offers a proven framework and case studies of people who have scaled courses into seven-figure ventures. This important book teaches you: How to turn your passion and expertise into profit, using what you know to create a global, online course Why bigger is not always better, and how less overhead and investment is often a good thing for a scalable business An alternative to the 9-5 hustle and grind of a traditional workplace Real-life case studies from people who have been on this journey before Perfect for entrepreneurs, seasoned professionals, educated experts, and anyone else interested in sharing their knowledge with the world around them, Million Dollar Micro Business is an indispensable guide to creating a lucrative online course from scratch.

Make your move into, or improve your position in, the powerful world of professional speaking If you think you have what it takes to speak professionally, or you've already been doing so with insufficient reward, now is the time to make your move. Bestselling business author and Professional Speaking Hall of Fame member Alan Weiss offers the inside advice you need to turn your talent into a high-paying career! from honing your delivery skills to building a business. In Million Dollar Speaking, you'll learn the critical skills of Dealing with difficult crowds Creating powerful speeches Targeting high-potential markets Creating a "star" reputation Setting fees that reflect your outstanding value Perfecting platform skills making them the best in the business Expanding your business through diversification Weiss has packed the guide with tips, resources, helpful examples, and checklists that make it easy for you to keep a record of your progress. Whether you're a trainer, workshop leader, or consultant, Million Dollar Speaking has what you need to get on the paid public-speaking circuit in no time.

Bestselling author of Million Dollar Consulting shares the secrets of writing winning proposals Intended for consultants, speakers, and other professionalservices providers. Million Dollar Consulting@Proposals ends forever the time-consuming and often frustrating process of writing a consulting proposal. It begins with the basics! defining these proposals and why they are necessary! and coaches you through the entire proposal process. In this book, you'll learn how to establish outcome-based business objectives and maximize your success and commensurate fees. From bestselling author Alan Weiss, Million Dollar Consulting Proposals delivers step-by-step guidance on the essential element in creating a million dollar consultancy. Outlines the nine key components to a Million Dollar Consulting proposal structure Presents a dozen Golden Rules for presenting proposals Offers online samples, forms, and templates to maximize the effectiveness of these tools The New York Post calls bestselling author Alan Weiss "one of the most highly regarded independent consultants in America." Alan Weiss's expert guidance can lead your consulting business to unprecedented success, and it all starts with a million dollar proposal.

When it comes to how to succeed as an entrepreneur, we are besotted with advice. According to bestselling author Alan Weiss, success is a combination of opportunism, very disciplined work, luck, timing, and ignoring most advice. In other words, it means striking out on your own, original path to success. In Million Dollar Maverick, he explains that entrepreneurs don't take advice, they create value and then monetize it. They do what they love and are great at and find a way to sell it to people. They do not--contrary to "conventional wisdom"--chase money. They attract money. And most of all they think differently, act decisively--and, if talent and timing are with them, succeed quickly. Drawing on over thirty years of experience as a consultant, speaker, and global expert, Weiss shares his story and "Million Dollar Tips," not found in any of his other books, to help entrepreneurs gain influence, build confidence, and develop the critical thinking skills they need to discover the inside track to rapid success.

[Weiss is] one of the most highly respected independent consultants in the country. [New York Post If you're an aspiring entrepreneur, you've come to the right place. In Million Dollar Launch, bestselling author and superstar consultant Alan Weiss shows you how to get your business up and running! Step by step, Weiss reveals how to create a revenue-producing practice quickly and successfully while funds last and while support systems remain passionate. This is an indispensable guide to those critical first 90 days. Alan Weiss is the bestselling author of Million Dollar Consulting. He belongs to the Professional Speaker Hall of Fame and is the recipient of the National Speakers Association Council of Peers Award for Excellence, representing the top 1 percent of professional speakers in the world.

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Only 4 percent of businesses generate \$1 million or more in revenue a year. Million Dollar Journey is for the 96 percent of business owners who are struggling to start or grow their businesses. Million Dollar Journey will show you how one entrepreneur made it happen and will provide you with actionable tactics for starting and scaling your business. [Leverage] past experiences and launch your perfect business. [Activate] your network to find new customers. [Transition] to the most stable and most sought after business models. [Create] a self-perpetuating financial model and gain financial freedom. [Strategies] to build a team that will propel your company forward. Erik J. Olson runs Array Digital, a digital marketing agency in Virginia. After struggling for eight years, his company finally broke the million dollar mark. In Million Dollar Journey, Erik shares entrepreneurial and marketing tips picked up while becoming a dominant player in the ever-changing digital marketing industry. Now on his way to achieving a much larger goal, he reflects on his most perilous journey--the first million dollars. Through his experiences and lessons learned, he shows you how to start and grow your own million dollar business in a fraction of the time it took him.

The Long-Awaited Update for Building a Thriving Consultancy Completely updated for today's busier-than-ever consultants, this classic guide covers the ins and outs for competing and winning in this ultracompetitive field. You'll find step-by-step advice on how to raise capital, attract clients, create a marketing plan, and grow your business into a \$1 million-per-year firm, plus brand-new material on: Blogging and social networking Global consulting Delegating labor Profiting in a troubled market Retainer business Internet marketing Praise for the previous editions of Million Dollar Consulting: [If you're interested in becoming a rich consultant, this book is a must read.] Robert F. Mager, founder and president, Mager Associates, and member of the Training & Development Hall of Fame [Blast out of the per diem trap and into value billing.] Jim Kennedy, founder, publisher, and editor, Consultants News [The advice on developing price structure alone is worth a hundred times the price of the book.] William C. Byham, Ph.D., author of Zapp! [Must reading for those who are beginning a practice or seeking to upgrade an existing practice.] Victor H. Vroom, John G. Searle Professor, School of Management, Yale University

Build a million-dollar business in one of today's hottest professions! Bestselling business author Alan Weiss provides the inside advice you need to build or expand your coaching business--from developing a common language and shared protocol to providing effective and supportive feedback at every level. Million Dollar Coaching is packed with tips, checklists, resources, and scores of helpful examples, making this the most valuable one-stop tool available for entering the world of professional coaching. Million Dollar Coaching helps you: Develop trust and assess performance and progress Provide useful, candid feedback Use the media to raise your profile Build long-term client relationships Create value-based and retainer fees Develop and promote a strong record of success Replete with all the information and advice you need, Million Dollar Coaching is the first step to making a million in the competitive field of coaching.

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