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Andrew Cambell:  
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defines the term operating model as being about – POLISM. Processes – the work that needs to be done to deliver the value proposition or service proposition.

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Canvas – The  
Operating Model  
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According to Campbell et al, “ The Operating Model Canvas is a framework that describes the main elements of the operations of an organization. ” They add, “ The Operating Model Canvas can be used to understand the operations of a whole business, even

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communication. The  
canvas strives to  
visualise [...]

Operating Model  
Canvas: a picture is  
worth a thousand ...  
The Operating Model  
Canvas captures the  
main elements of the  
operating model in a  
way that makes it  
possible to then  
design the details –



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processes,  
information  
architecture, decision  
structures,  
committees, job  
descriptions, KPIs,  
incentives, people  
policies, office and  
factory space, etc. So  
what does an OMC  
cover.

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model toolbox 110 3

The stakeholder map

helps define the

organization for

which we are

developing an

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helps clarify what is

‘ inside ’ the

operation that is

being designed and

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what is 'outside' .

Operating Model Canvas

Operating Model  
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The Operating Model

Canvas is a

management tool to

align activities with

other processes and

organizational

strategies. The main

attraction of

methodology for

companies is that it

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converts strategies  
and business model  
canvas into an  
operating model. The  
incredible  
PowerPoint of  
strategic  
management  
concepts has three  
slides.

Operating Model  
Canvas PowerPoint  
Template -

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The business model canvas was originally developed by Alex Osterwalder and Yves Pigneur and introduced in their book ' Business Model Generation ' as a visual framework for planning, developing and testing the business model (s) of an

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Organization.

Business Model

Canvas (Click on the  
template to edit it  
online)

Business Model

Canvas Explained | A

Step-by-Step Guide ...

Figure 3 – The

Operating Model

Canvas – is a single

framework for

displaying all of these

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different parts of an operating model. The Canvas has limited capacity; so only the highest-level thoughts can be included. For more detail, separate charts and models are needed for each section of the Canvas.

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Excellence Society

The ' Business Model  
Canvas ' by

Alexander

Osterwalder and Yves

Pigneur is a great

tool. It helps

organizations big and

small to evaluate if

they have the right

business model and

pivot (if needed),

especially when

conditions change in



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the ecosystem  
surrounding the  
enterprise.

How to design a  
Target Operating  
Model (TOM) that  
delivers ...

Operating Model  
Canvas describes a  
tool that managers  
can use to help them  
achieve alignment  
with strategy and

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with each other. It presents many examples from Uber to Shell to an IT function to a charity. It includes a toolbox of nearly 20 tools that help analyse and define an operating model. It also has two fully worked case studies.

Operating Model

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Canvas - in 3 minutes

- Van Haren ...

This tool helps you translate a strategy or business model into a high level target operating model or business architecture. It also gives those working on ...

The Operating Model Canvas: The best tool for business ...

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The Operating Model  
Canvas, Kaizen and  
Agile Posted on

February 22, 2020 by  
andrew campbell

This week I was in  
Bologna and Vicenza  
helping launch the  
Italian edition of  
Operating Model  
Canvas. The  
translation and  
funding for the Italian  
edition was provided

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by Kaizen Institute:  
who support  
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to improve their  
operations.

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Canvas, Kaizen and  
Agile | Ashridge on ...  
The operating model  
canvas converts an  
ideal strategy into  
practical choices  
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the organization like  
a start-up, a single-  
business, a collection  
of businesses, a  
charity, government  
department, a firm  
and a company etc.  
Basic Terms of the  
Operating Model -  
POLISM Canvas

How to Create an  
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Deliever Values

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The business model canvas is a great tool to help you understand a business model in a straightforward, structured way. Using this canvas will lead to insights about the customers you serve, what value propositions are offered through what channels, and how

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your company makes  
money.

Model Canvas

Business model  
canvas - Business  
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...

From Idea to Canvas  
Having sketched out  
your world changing  
idea on a napkin, the  
most popular tool for  
expanding it to a next  
level of detail that



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articulates the commercial mechanics is the Business Model Canvas. As a Google search highlights there is a plethora of articles, tools and templates for how to go about building a canvas.

## From Business Model Canvas to Target

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The Operating Model Canvas provides the connection between the business model on the one hand, and the business processes and information, including the related IT services, on the other hand (see figure 1). The canvas has been setup from

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a business perspective, not from an IT perspective. This simplifies and improves the communication.

OPERATING MODEL  
CANVAS - Anderson  
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The business model canvas is a tool used by business owners and managers to plan

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their strategy

Strategic

Planning Strategic

planning is the art of  
formulating business  
strategies,

implementing them,  
and evaluating their  
impact on

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