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Coaching Shift The 12 Tactics Real

Keller outlines the cyclic market shifts and

presents the 12 tactics you can use to

negotiate your way through the turmoil.

Keller's thesis is that as real estate agents, it is

important to manage your behaviour in the

sales trough while waiting Across North

America, many real estate agents tout the

quality of the information in SHIFT, and for

good reason.

Shift: The 12 Tactics Real Estate Agents

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